



A BUYER'S GUIDE TO GOING SOLAR



JOIN THE WORLD'S ENERGY REVOLUTION

Millions of homeowners have made a smart decision they have decided to use the earth's greatest and most sustainable resource to power their homes.

**OVER 2 MILLION AUSTRALIAN HOMES
HAVE ROOF TOP SOLAR**



GET SMART ABOUT

Installing a world-class solar system yields immediate benefits for your family. Suddenly, you're in control of your energy and your energy costs. You no longer worry about your electricity bills when doing something as simple as turning on your washing machine. And while you're saving all that money, you're also helping the environment!

Solar energy is reliable, sustainable, safe and will have you smiling all day when your first electricity bill arrives.





8 SMART STEPS FOR GOING SOLAR





DO YOUR RESEARCH

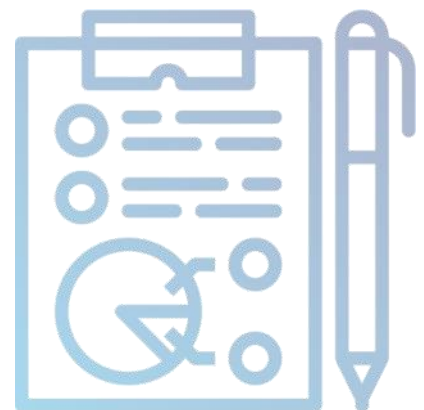
TRUST US, IT'S WORTH THE TIME



Before you begin to crunch numbers or make that first call to a solar provider, it's important to get a clear understanding of what it means to "Go Solar."

By reading this eBook you're off to a great start. But don't forget the Internet. It's a gold mine of solar energy information.

There are many sites that offer straight-shooting info on state-by-state solar power energy savings, electricity production, rebates, tax credits and home benefits. www.solar-secure.com.au Explains everything with straight forward, yet comprehensive and useful information. while www.productreviews.com.au hosting the most customer reviews of solar installers anywhere.





DETERMINE IF SOLAR IS RIGHT FOR YOUR FAMILY

► CONSIDER THESE IMPORTANT POINTS: ◀

WILL SOLAR SAVE ME MONEY?

The amount of money you will save is dependent on a number of variables: the size of your system, the amount of electricity you use, how you pay for your system, utility rate increases (historically 3-5% annually), and more. That being said & depends on the size of the system, Our Solar customers can expect to save between \$30,000 to \$60,000+ on their electricity costs over the life of the system.

And the best part is, while the utility company continues to increase costs every year, your family or business is covered with the energy generated by solar.



SUN EXPOSURE

Australia is a sun blessed country and receive a great sun exposure. The more “sun facing” your roof is the better. The best companies like us can optimize panel layout and equipment to maximize savings even with sub optimal sun exposure. You'll want to get a site survey to determine project feasibility.



YOUR ROOF

Is your roof structurally sound? If you're unsure, you could call in a roofing expert to confirm. Better yet, some installers, including Solar Secure, offer free site surveys that will determine if your roof qualifies. In our case, the turnaround for site surveys is just one day if you are in metro areas. Panels can be installed on virtually any roof type, but its composition will dictate how a technician will approach the design and installation. If your provider charges for split installation (we don't), these factors will affect the cost.



EXPECTED POWER GENERATION

Your system's output will depend on sun-to-panel exposure, roof type, and the kind of panels that are installed. An experienced solar consultant can calculate your system's power capability once he sees your home and discusses your energy objectives.



GOVERNMENT INCENTIVES

The Federal Government offers a generous UP TO 50% rebates in the form of STCs for a purchased solar installation. making the choice to go solar now a very attractive and easy financial decision. In addition, many states and cities have extra solar incentives.



HOME RESALE VALUE

Installing solar panels can help you sell your home faster and possibly at a significantly higher price. In a study conducted by an independent firm says, home buyers were willing to pay a premium price for a home with an average-sized solar system.



ENVIRONMENTAL BENEFITS

Solar energy allows you to produce electricity without noise or air pollution from a clean, renewable and incredibly powerful resource.

Over 25 years, a 6kW solar system is estimated to offset 357,731 Kilogram of CO2, the leading greenhouse gas; 457 Kilogram of sulfur dioxide, which causes acid rain; 30 kilogram of particulates that cause asthma— as well as other green benefits.





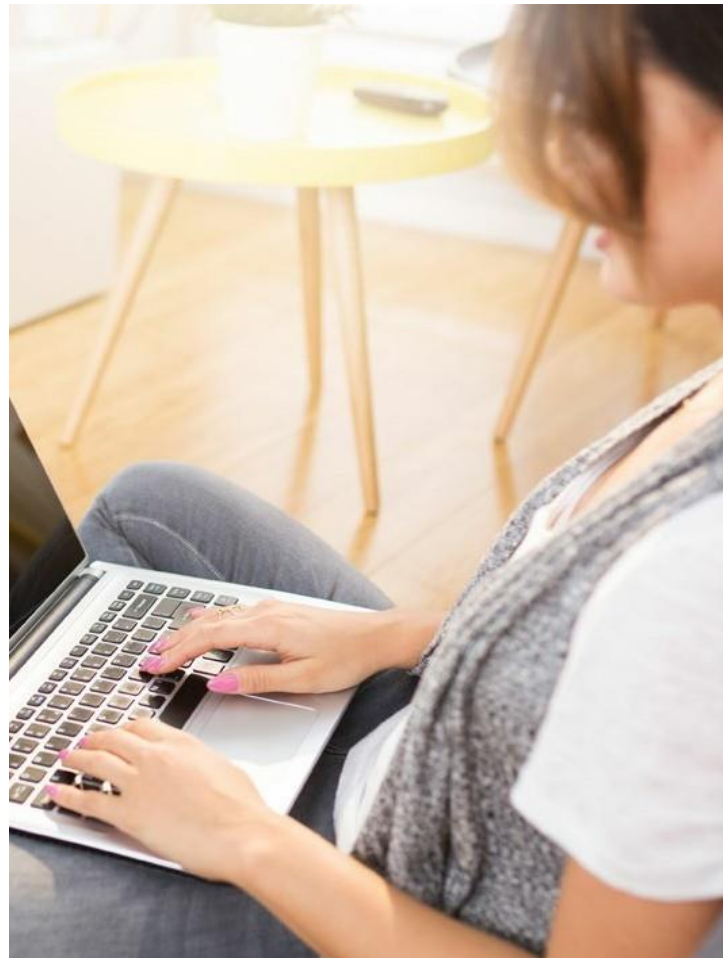
RESEARCH SOLAR PROVIDERS

TRUST US, IT'S WORTH THE TIME

- The size of your solar company can make a difference. Find a company that is local, but has the infrastructure to accommodate customers with a good price and good customer service.

Many prefer a company with strong local relationships with the utility companies and town administrators, yet large enough to offer economies of scale and stability.

- Ask for references and a verifiable track record of success installing residential systems. Sites like ProdutReviews.com.au and services like the Hi-Pages are great independent resources to check a provider's ability to deliver a superior customer experience.
- Ensure that the solar company can explain in detail how they will treat your home and property each day during the installation.



- Always ask to see their electrical licenses. This is your assurance that the provider has the right training and experience to install a solar system that will ensure your family will enjoy many years of comfort and cost-savings.
- Finally, find out who is performing the system installation. best installations are done by a closely supervised in-house crew of licensed and highly-experienced electricians. Sub-contracting the installation is risky and makes it harder to control materials and the quality of the installation.



4

UNDERSTAND BOTTOM LINE COST BENEFITS

The first financial decision you'll usually need to make is whether you want to lease or own. With leasing you don't need to make an upfront investment, and you'll save from day one. With solar ownership, you'll gain superior return and flexibility. Solar Secure is a rare exception that offers the benefits of both zero upfront investment and superior returns in one financing product.

During your consultation, make sure you get a clear understanding of what short-term and long-term costs (and savings!) you should expect.





CHOOSE YOUR PROVIDER

You've done your research, and you're ready to choose your solar provider. Your final decision will be based on a mix of considerations including:

- Highest quality equipment
- Best value
- Long term savings
- Reputation
- Price
- Warranties and guarantees
- Payment Terms
- Delivery and Installation



**IT'S IMPORTANT YOU FEEL
CONFIDENT YOU MADE THE
RIGHT CHOICE.**

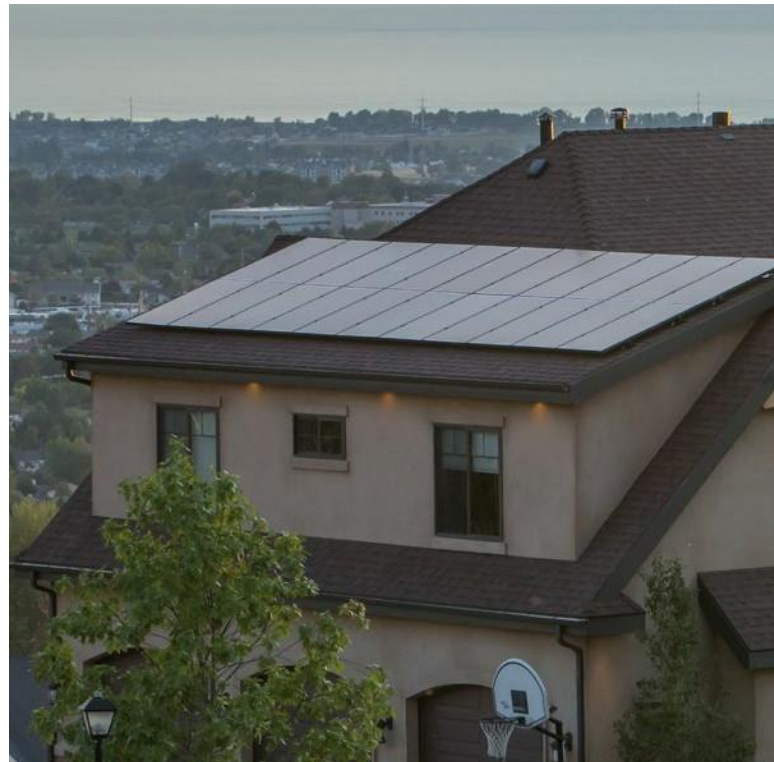


COMPLETE GRID CONNECTION REQUIREMENTS

Getting the proper permits can be a burden. We recommend finding a solar company that does this for you, so you don't need to worry about it.

Your Electricity distributor that is responsible for permitting and inspecting improvements to the electric grid and any generation units that feed back power to the grid. A good solar company will have strong understanding and relationships with your local energy distributor to ensure a smooth process.

One last thing to keep in mind: If you live in a townhouses who has a homeowners' association, they'll usually need to approve the installation as well. Choose a company that facilitates/helps in approval so you don't have to worry about the paperwork.





INSTALL YOUR SYSTEM

It's time for panels on the roof! The solar technicians have arrived on time and introduced themselves to you and your family. Be sure you know which of the technicians is your designated lead. That person will be your main contact for all questions.

Installation generally requires 1-3 days although this may vary depending on the size and scope of the installation (Solar Secure's typical install is just 1 day). Rarely will a highly qualified provider extend the installation beyond 5 days.

Once the Installation is completed, The solar technician will hand out manual and shows you how to turn on and off the device.

Well, you're all good to go saving on energy bills once the smart meter is installed by your retailer.



1. DELIVERY



2. INSTALL



3. INSPECTION



4. SAVINGS





INSTALL YOUR SYSTEM

Once your solar system is installed, it will be connected to your utility grid via an interconnection to begin generating electricity.

Generally speaking, 3 things may occur:

1Local distributor and/or electrical inspectors conduct inspections on solar installation.

2Your retailer is notified of the project's completion. Your retailer will install or re-program a new meter at this stage.

3Your retailer confirms your connection to the grid and notifies you that you can turn on your system and start producing clean solar energy!

Once again, a highly qualified solar provider will streamline and simplify this process for you.



GREAT!

LET'S
START SAVINGS.
START ENJOYING.



WE'RE PASSIONATE ABOUT SOLAR

Finding the right provider and system will ensure that you and your family will enjoy the benefits of solar for many years to come.

We encourage you to visit solar-secure.com.au or call us at [1300 867 328](tel:1300867328) for a free consultation and estimate.



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